EDMUND A. FELDER,
Assistant Director-General Philadelphia Exposition, 1876.
The Southeastern States' Bill Posters' Association.

A GREAT SUCCESS.

The meeting held in the Nashville House connected with the Pullman cars and by proxy represented the cities of the South, which includes the States of Arkansas, Georgia, Mississippi, Louisiana, Florida and Alabama, the States of the South, and the States of the South. The meeting was held on the first day of the month of July, at 10 o'clock in the morning, in the Pullman car, No. 1, which was the first car to leave Nashville. The meeting was called to order by the President, Mr. W. H. Johnson, of Nashville, who was assisted by the Secretary, Mr. W. H. Johnson, of Nashville. The minutes of the last meeting were read, and the roll of the association was called. The President then introduced the various speakers, who were Mr. W. H. Johnson, of Nashville, Mr. W. H. Johnson, of Nashville, and Mr. W. H. Johnson, of Nashville. The President then introduced the various speakers, who were Mr. W. H. Johnson, of Nashville, Mr. W. H. Johnson, of Nashville, and Mr. W. H. Johnson, of Nashville.
Competition vs. Good Service.

My attention was recently called to a short letter which appeared in the Billboard, i.e., the national trade journal of the motion picture entertainment industry. The letter, which was written by a distributor, stated that the chief reason for the failure of his business was due to the fact that he could not command the cooperation and support of his customers. He felt that his business was being undermined by other distributors who were offering better service and lower prices. He concluded by saying that he was not making any profit and was looking for a way to improve his business.

I believe that the distributor's concerns are valid, but I also believe that there is a way to improve the situation. One way is to improve the service and lower the prices, but another way is to improve the service and lower the prices. The key is to find a way to improve the service and lower the prices.

GEO. ALTMAN, Of V. Altmann & Co., Distributors, Columbus, Ohio.

From the Billboard

GEO. Altmann, Of V. Altmann & Co., Distributors, Columbus, Ohio.

About ten years ago Mr. Frederick Altmann, Charles Altmann's father, started to distribute films for F. C. R. Ltd. & Co. at Lowell, Mass. In 1915 he moved to the present location in Columbus, Ohio, and started to distribute films under the name of V. Altmann & Co.

Mr. Altmann has been in the business for over thirty years and has been a leader in the industry. He is a member of the National Association of Motion Picture Distributors and is also a member of the Ohio State Motion Picture Association.

Mr. Altmann is a well-known figure in the motion picture industry and is respected by all who know him. He is a man of integrity and is always willing to help others. He is a man of great energy and is always willing to work hard to improve the business.

Mr. Altmann is a man of great vision and is always looking for ways to improve the business. He is a man of great determination and is always willing to work hard to achieve his goals.

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Try the Following Advertisers.


The Elegant Co., 125 Lace Avenue, New York City.


The House of Child, 51 Union Square, New York City.

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Editor of "The Billboard"

Dear Sir:-You are very kind to me in allowing me to answer your recent query about the Adirondack Hill Bill, and I am glad to do so.

The Adirondack Hill Bill may seem like a remarkable bill, but it is not so remarkable as you might think. It was introduced in the New York State Assembly on May 26, 1898, and passed in both houses of the Legislature on June 9, 1898. It was then signed by the Governor and became law on July 1, 1898.

The bill established a new forest district in the Adirondack Park, an area of about 2.5 million acres located in the northeastern part of the state. The purpose of the bill was to provide for the protection and management of the forest resources of the park, including timber, game, and water supplies.

Since its enactment, the Adirondack Park has been managed by the New York State Department of Environmental Conservation. The park is now protected by federal law as the Adirondack Park Reserve, as well as by state law.

The Adirondack Hill Bill was a significant piece of legislation that helped to establish the modern concept of forest management. It was a model for other states and countries to follow in their efforts to protect and manage their forests for the benefit of the public.

I hope this information is helpful. Please let me know if you have any further questions.

Sincerely,

[Signature]
The Billboards

ADVERTISES.


(Continued from May issue.)

The first group of the cognitive powers as given in the classification of the faculties published in our May issue is termed the perceptive faculties. These faculties consist of the sense-perception and self-consciousness. These powers have been aptly termed the collective powers, which depending upon them that the mind obtains knowledge.

These powers are purely subjective; that is, they exist wholly within our being. There is no connection between them and without save through the senses. These latter are the means by which we are enabled to look upon the things of the outside world and find their way to the intellect. Collectively, the senses are termed the Sensus communis. It should be noted that the Sensus communis is not a sense-perception. The senses produce sensations and self-consciousness. Sensations introduced to the intellect become perceptions. The combined powers of sense-perception and self-consciousness are the agency through which our understanding is effected.

Hare says:

"The mind is dependent for all primary knowledge, and for our moral and religious existence, upon the outside world and upon the inner life. If there could exist a being without any of the sense organs, looking at a great many different objects, it would not be able to form any impressions of the objects that are seen, nor be able to form any ideas of them."

While it is true that the senses are the means by which we are enabled to look upon the things of the outside world and find their way to the intellect, it should be noted that the Sensus communis is not a sense-perception. The senses produce sensations and self-consciousness. Sensations introduced to the intellect become perceptions. The combined powers of sense-perception and self-consciousness are the agency through which our understanding is effected.

The same authority also terms the senses collectively the OBJECTIVE PERCEPTIONS THROUGH COUNCILS, stating as a reason that through these impressions are presented in consciousness.

Speaking of the perceptive faculties, Hare says:

"They are so called because they give us knowledge in the simplest form. They are used in the most elementary processes of knowledge. Other faculties are also cognitive, but they produce not ideas, but sensations, and are therefore not cognitive of any kind. The Sensus communis is a faculty of the mind, and it should be remembered that we are conscious of objects only when they are in our minds."

It is not necessary to go into detail as to how the senses are used in the mind, but it should be noted that the Sensus communis is not a sense-perception. The senses produce sensations and self-consciousness. Sensations introduced to the intellect become perceptions. The combined powers of sense-perception and self-consciousness are the agency through which our understanding is effected.

Hare states that sense-perception is an intuitive power by which we obtain knowledge of things external.

Self-consciousness is the power by which we are able to look upon ourselves and to know ourselves in its present state, as active or passive. That is to say, at the very time that we are conscious of ourselves, we are conscious of our own inner state. In this way we are able to know ourselves in a self-conscious manner and to know self in a self-conscious manner and to know self in a self-conscious manner.

When together, sense-perception and self-consciousness do not by any means constitute all our faculties, nor even our chief faculties, but they are necessary to us in order that we may have any consciousness at all. Without these faculties we should be unable to have any knowledge of things external or to know ourselves in our present state of consciousness.

The logical group, or representative group, of the mental faculties is the most important because it is the medium through which all the other faculties depend. These faculties are termed the logical group, and are the following: the senses, the memory, the imagination, the judgment, the reason, the will, and the emotions.

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With the logical group of faculties the mind is able to apprehend, judge, and compare. With the imaginative faculties, it is able to reason. With the memory, the mind is able to retain and recall. With the judgment, the mind is able to distinguish between right and wrong. With the reason, the mind is able to reason. With the will, the mind is able to act. With the emotions, the mind is able to feel.

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NEWTOWN, Pa., June 9th.

Next month the Associated Bill Posters of the United States and Canada will meet in convention. At this annual assembly of the organization, it is to be expected that all the adjusted, disputes settled, and friendships cemented for the ensuing year. Incidentally, also, means looking toward the betterment of the profession are supposed to receive careful consideration. Much dissatisfaction exists among the members of the organization and everyone is looking forward to the outcome of this conference for relief.

It is not likely that their hopes will be realized. It is improbable that any action, however, will be taken in the interest of the members at large. In the last ten years experience we have compelled to say the posters who constitute and support the organization that their wishes will be as completely disregarded and ignored at the evening meeting as they have been in the past.

The conference will go to the few. It will be the wishes only of the few that will be considered.

This is a pessimistic view to take. It is justified. Last year the rank and file of the association were held in their complaints and grievances in their protestations of what they were going to do. When the meeting came along, they did nothing at all. They simply allowed themselves to be jilted out of every just demand. How was it? How did it happen? The answer is a simple one. There was no organization. There had been no leader and no well-defined plan of action. The convention in charge of the organization was closely and compactly organized. Their plans are carefully considered and weighed and then understood one another thoroughly.

The result of this lack of organization equally strong and effective is silly, and stands no more chance of succeeding than a Filipino army pitched against United States regulars.

Last year the members in general were agreed that the executive committee was too large— and consequently too expensive. They informed the "Billboard" confidentially that the committee would be cut down to four members and the President. We all heard how they succeeded instead of the committee being cut down, it was increased to nine.

All the members were practically agreed, too, that solicitors should have no seat on the committee. When it was announced, the same two solicitors who had sought so often to dictate to the association, said they would fight it out for "Billboard".

To make a long story short—the bill poster at last did not get a single thing they went after. They were beaten all along the line. Their defeat was due to the fact that they were not organized, while their adversaries were.

They will suffer the same experience this year, unless they provide against it by an early effort to form a strong and stable organization.

We are told that an earnest effort will again be made to meet the solicitors from the executive committee in order that the organization may be run solely in the interest of bill posters, as was originally intended. The plans to consummate the move are many and different. The best idea that has been brought to our notice contemplates the taking of the authoritative power from the President and electing the members of the committee by ballot, just as the regular officers are now chosen.

It is claimed that under present conditions, a candidate for President, by promising positions on the executive committee judiciously, can secure his election, and that in this way the association is held in control by the small but potent minority who are now in power.

It has also been suggested that the constitution could be amended so as to render solicitors ineligible to hold seats in any official capacity whatever.

The bill posters of the West are practically agreed that the executive committee is framed up to run the association, and that, together with the officers, it does practically control it. They are also agreed that on this account the members of the committee should be elected and not appointed. But here the unsatisfactory ends. As to the means by which in the beginning they aim to use in the meanwhile, they are not in agreement. Various members have different plans. They all promise well, and would prove effectual, but they are conflicting and will defeat themselves.

The same old story of last year and the year before will be repeated, and it will be due to lack of organization.

If the association is a bill poster's organization, it should be run in the interest of bill posters. This will only be possible if solicitors are able to sway the councils of its governing body. However, we shall see what we shall see.

Uneda Biscuit A New Departure

By W. A. MORE

Every day an advertising agent in running his regular campaign in one city or town finds himself in the position of having to make some changes or new suggestions. It is something on which his reputation, the reputation of his company, and the public interest will be judged. The manager of an exhibition in New York, for example, has said in the last year's annual report of the advertising department: 'We are pleased to report that the exhibition has increased in size and scope.'

The result was a statistical and business report of the department, giving the number of people who attended the exhibition, the number of people who entered the department, and the number of people who bought goods on the department.

This is a complete and accurate report of the department, and it is of no use to the public or the manager.

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This is a complete and accurate report of the department, and it is of no use to the public or the manager.
Many New Members Admitted.—An interesting meeting.—"Good Service," or New Member—Service Guaranteed.

The August annual meeting of the Ohio Bill Poster's Association was held in Youngstown on Oct. 1, with a membership of about 400 present, including representatives from all parts of the state. The meeting was called to order by President John B. Strait. The program included reports of officers and the reading of the minutes, followed by the election of new members. The roll of new members was read, and the new members were welcomed with a swell of applause. The President then proceeded to introduce the new members, and each new member was given a copy of the association's constitution.

Mr. John Jordan, of Youngstown, was introduced as the new member from the Youngstown area. Mr. Jordan is well-known in the advertising business and has a fine reputation for his "Good Service." He was enthusiastically welcomed by the association and given a copy of the association's "Service Guaranteed" policy.

After the report of the secretary, the business of the meeting was taken up. The treasurer reported a healthy financial condition, and the future prospects of the association were discussed. The members were unanimous in their support of the association's "Service Guaranteed" policy, and the meeting adjourned.

Ohio Bill Poster's Convention, at Toledo, May 9 and 10.

The eighth annual meeting of the Ohio Bill Poster's Association was held in Youngstown on Oct. 1, with a membership of about 400 present, including representatives from all parts of the state. The meeting was called to order by President John B. Strait. The program included reports of officers and the reading of the minutes, followed by the election of new members. The roll of new members was read, and the new members were welcomed with a swell of applause. The President then proceeded to introduce the new members, and each new member was given a copy of the association's constitution.

Mr. John Jordan, of Youngstown, was introduced as the new member from the Youngstown area. Mr. Jordan is well-known in the advertising business and has a fine reputation for his "Good Service." He was enthusiastically welcomed by the association and given a copy of the association's "Service Guaranteed" policy.

After the report of the secretary, the business of the meeting was taken up. The treasurer reported a healthy financial condition, and the future prospects of the association were discussed. The members were unanimous in their support of the association's "Service Guaranteed" policy, and the meeting adjourned.

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The Street Fair.

George B. Recenst of Lagodys, Inc., has the honor of being the Father of the Free Street Fair. He did the business of setting it up in 1924 when he invited the citizens of the city to come down the street. The idea took off and ever since then, the Fair has been a popular event in the city. In the past few years, the Fair has become a favorite at the street level, and the crowds have grown steadily. The present-day fair is a lively and colorful event that offers a variety of activities for everyone.

The Fair Department.

Order the Advertising Matter for Your Fair.

From Hennegan & Co.,

127 East Eighth Street, Cincinnati, O.

Get Something Different from Former Years, Samples Free.

The National Advertising Bureau of Chicago is responsible for the advertising of the Fair. The Bureau is committed to ensuring that the fair is promoted effectively to attract a large number of visitors.

The French Exposition.

The French Exposition is a popular event that draws visitors from all over. The exposition is known for its beautiful displays and interesting features. The fair is an opportunity to learn about French culture and enjoy the wonders of this beautiful country.

The Street Fair.

The Street Fair is an annual event that has been taking place for many years. The fair is held in the middle of the city and is a popular destination for visitors. The fair features a variety of activities, including games, food, and music. The fair is a great way to spend a day outdoors and have a good time.
Judges at Fairs.

We learn that the premium list of the agricultural association of Chicago is being drafted this week and that it will specialize the judges who may go to the various fairs which are so many in number in the State of Illinois. Names of prominent men, well known to agricultural societies, will be included in the list.

The Pacific Exposition, held at Portland, Ore., was declared a failure. The fruit exhibits at the fair were considered the very best ever seen by the judges.

The State Horticultural Society of South Dakota will hold its annual fair in Deadwood, S. D., June 29 and 30.

The Ohio Agricultural Society, at Columbus, O., has ordered the preparation of some 1,000 invitations to the fair to be held in that city in June.

The annual exhibition of the P. E. I. is now in progress at Jamestown, N. Y. The exhibits of apples, pears, peaches, and other fruits are particularly numerous.

The Nebraska State Horticultural Society will hold its fair in Omaha, Neb., in June. The fruits and vegetables to be exhibited will be judged by a committee of experts.

The Tennessee Agricultural Society, at Nashville, Tenn., has issued an invitation to all farmers to send their products to the fair, which will be held in the city in June.

The State Agricultural Society of New York will hold its fair in Buffalo, N. Y., in June.

The Wisconsin State Agricultural Society, at Madison, Wis., has announced that the fair will be held in that city in June.

The Iowa State Horticultural Society will hold its fair in Des Moines, Iowa, in June. The exhibits will be judged by a committee of experts.

The Missouri State Horticultural Society will hold its fair in St. Louis, Mo., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Kansas State Horticultural Society will hold its fair in Topeka, Kan., in June. The exhibits will be judged by a committee of experts.

The United States Department of Agriculture will hold its fair in Washington, D. C., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The New York State Horticultural Society will hold its fair in Albany, N. Y., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Pennsylvania State Horticultural Society will hold its fair in Harrisburg, Pa., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Maryland State Horticultural Society will hold its fair in Baltimore, Md., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Virginia State Horticultural Society will hold its fair in Richmond, Va., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The West Virginia State Horticultural Society will hold its fair in Charleston, W. Va., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The South Carolina State Horticultural Society will hold its fair in Columbia, S. C., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Georgia State Horticultural Society will hold its fair in Atlanta, Ga., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Florida State Horticultural Society will hold its fair in Tallahassee, Fla., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Alabama State Horticultural Society will hold its fair in Tuscaloosa, Ala., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Mississippi State Horticultural Society will hold its fair in Jackson, Miss., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Louisiana State Horticultural Society will hold its fair in Baton Rouge, La., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Arkansas State Horticultural Society will hold its fair in Little Rock, Ark., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Texas State Horticultural Society will hold its fair in Austin, Tex., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Oklahoma State Horticultural Society will hold its fair in Oklahoma City, Okla., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Colorado State Horticultural Society will hold its fair in Denver, Colo., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The New Mexico State Horticultural Society will hold its fair in Santa Fe, N. M., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Arizona State Horticultural Society will hold its fair in Phoenix, Ariz., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The California State Horticultural Society will hold its fair in Los Angeles, Calif., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Nevada State Horticultural Society will hold its fair in Reno, Nev., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Utah State Horticultural Society will hold its fair in Salt Lake City, Utah, in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Washington State Horticultural Society will hold its fair in Seattle, Wash., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Oregon State Horticultural Society will hold its fair in Portland, Ore., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Idaho State Horticultural Society will hold its fair in Boise, Idaho, in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Montana State Horticultural Society will hold its fair in Helena, Mont., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Wyoming State Horticultural Society will hold its fair in Cheyenne, Wyo., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Colorado State Horticultural Society will hold its fair in Denver, Colo., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.

The Montana State Horticultural Society will hold its fair in Helena, Mont., in June. The exhibits of fruits and vegetables will be judged by a committee of experts.
LIST OF FAIRS.

This list is intended as a guide to fairs and agricultural societies where you can exhibit your livestock and produce. Please check the dates and locations for the most current information.

ALABAMA


COLORADO


CONNECTICUT


DELAWARE


GEORGIA


ILLINOIS


INDIANA


KANSAS


LOUISIANA


MISSOURI


WISCONSIN


OHIO

THE BILLBOARD

NEBRASKA

ALBION, NEB.—County Agricultural Society.

OMAHA, NEB.—Central Nebraska Agricultural League.

LINCOLN, NEB.—Nebraska State Agricultural Society.

FREDONIA, NEB.—Eddy County Agricultural Society.

NEW HAMPSHIRE

LACONIA, N. H.—Belknap County Grange.

NEW JERSEY

NEWARK, N. J.—New York State Agricultural Society.


NEW YORK

ALBANY, N. Y.—Green County Agricultural Society.

BROOKLYN, N. Y.—Brooklyn Agricultural Society.

POTTER, N. Y.—Potter County Agricultural Society.

MONMOUTH, N. J.—Monmouth County Agricultural Society. Sept. 9 to 11.

CUMBRIA, N. Y.—Cumberland Valley Agricultural Society.

ONTARIO, N. Y.—Ontario County Agricultural Society. Sept. 10 to 12.


HAMBURG, N. Y.—Erie County Agricultural Society. Sept. 30 to Oct. 3.

ROSEVILLE, N. Y.—Onondaga County Agricultural Society. Sept. 27 to Oct. 2.

KINGSTON, N. Y.—Kings County Agricultural Society. Sept. 27 to Oct. 2.

LATHAM, N. Y.—Latham County Agricultural Society. Sept. 28 to Oct. 2.

MORRIS, N. Y.—Morris County Agricultural Society. Sept. 27 to Oct. 2.

BROOKLYN, N. Y.—Brooklyn Fair Association.

CENTRAL CANADA EXHIBITION

OTTAWA, ONT., CANADA.

September 11th to 23rd, 1889.

TW0 FULL WEEKS.

Correspondence, also exhibits, selected from the U. S.

McMANUS, Sec., 30 Sparks Street.

CIRCUS CANVAs.

Wanted: The Biggest Midway Ever Exhibited. Must be High Class.

To Let: Privileges for all First-class Amusements.

Positively the Biggest Thing Ever inaugurated in the South.

ATTENDANCE: (Estimated) 25,000 DAILY.

Address E. W. SHANKLIN, Sec'y, Lexington, KY.
VIROGIA.

WNOX, VA.—Virginia State Fair and Agricultural Association, Sept. 18 to 25.

WON, W. Va.—Roaring River Falls, Sept. 25.

WEN, W. Va.—Virginia State Agricultural Association, Sept. 15 to 21.

WIND, W. Va.—State Fair, Sept. 15 to 21.

WIND, W. Va.—Mountaineer Fair, Sept. 15 to 21.

WIND, W. Va.—Charleston Expo, Sept. 15 to 21.

WIND, W. Va.—West Virginia Agricultural and Live Stock Association, Sept. 25.

WIND, W. Va.—Cowhio State Fair, Sept. 15 to 21.

WIND, W. Va.—W. W. Lippert, state fair, Sept. 25.

WIND, W. Va.—West Virginia State Fair, Sept. 25.

WIND, W. Va.—West Virginia Agricultural Society, Sept. 15 to 21.

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THE BILLBOARD

PARKS.

PLEASURE RESORTS.
SUMMER GARDENS.

This list is revised and corrected by every edition. Posters are published free of charge. Managers are urged to forward their posters to the nearest office of THE BILLBOARD, 205-221 W. Adams St., Chicago, Ill.

AFFILIATE, NEW YORK CITY.

AUKHOR, C. CITY OF KANSAS

ARMSMOM'S RESORT,
ALAMAGCUS.

CHICAGO.

CASY.

ALTON,

BOSTON,

CHICAGO.

CAY.

ADAMS,

BOSTON.

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<td>ALABAMA</td>
<td>Reddick &amp; Co., 39 S. 2nd St.</td>
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<td>ALASKA</td>
<td>Cotton Company, 335 Market St.</td>
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<td>ARIZONA</td>
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BILLPOSTERS’ DIRECTORY.

Revised and corrected every month.

(Names and addresses of billposters are listend in the Directory at the rate of one dollar per page. All such advertisements do not expire over one line.)

ALABAMA.
Birmingham—H. C. Clark.
Brewers—N. W. Taylor.
Macon—R. C. Moore.
Macon—R. C. Moore.

ARKANSAS.
Arkadelphia—Myra Greer.
Bentonville—L. H. Calhoun.
Little Rock—E. S. Smith.
Little Rock—J. B. Smith.

CALIFORNIA.
San Francisco—W. H. Jordan.
San Francisco—W. H. Jordan.
San Francisco—W. H. Jordan.
San Francisco—W. H. Jordan.
San Francisco—W. H. Jordan.
San Francisco—W. H. Jordan.

COLORADO.
Denver—E. C. Strong.
Denver—E. C. Strong.
Denver—E. C. Strong.
Denver—E. C. Strong.
Denver—E. C. Strong.
Denver—E. C. Strong.

CONNECTICUT.
Stamford—H. B. Hackett.
Stamford—H. B. Hackett.
Stamford—H. B. Hackett.
Stamford—H. B. Hackett.
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DELAWARE.
Wilmington—J. B. Wood.
Wilmington—J. B. Wood.
Wilmington—J. B. Wood.
Wilmington—J. B. Wood.
Wilmington—J. B. Wood.
Wilmington—J. B. Wood.

DISTRICT OF COLUMBIA.
Washington—W. B. Huff.
Washington—W. B. Huff.
Washington—W. B. Huff.
Washington—W. B. Huff.
Washington—W. B. Huff.
Washington—W. B. Huff.

FLORIDA.
Jacksonville—J. H. Gill.
Jacksonville—J. H. Gill.
Jacksonville—J. H. Gill.
Jacksonville—J. H. Gill.
Jacksonville—J. H. Gill.
Jacksonville—J. H. Gill.

GEORGIA.
Atlanta—J. H. Smith.
Atlanta—J. H. Smith.
Atlanta—J. H. Smith.
Atlanta—J. H. Smith.
Atlanta—J. H. Smith.
Atlanta—J. H. Smith.

ILLINOIS.
Chicago—W. H. Jordan.
Chicago—W. H. Jordan.
Chicago—W. H. Jordan.
Chicago—W. H. Jordan.
Chicago—W. H. Jordan.
Chicago—W. H. Jordan.

INDIANA.
Indianapolis—W. H. Jordan.
Indianapolis—W. H. Jordan.
Indianapolis—W. H. Jordan.
Indianapolis—W. H. Jordan.
Indianapolis—W. H. Jordan.
Indianapolis—W. H. Jordan.

INDIAN TERRITORY.
South McCallum—J. A. Mack.

IOWA.
Davenport—W. H. Jordan.

ARKANSAS.
Arkadelphia—Myra Greer.
Arkadelphia—Myra Greer.
Arkadelphia—Myra Greer.
Arkadelphia—Myra Greer.
Arkadelphia—Myra Greer.
Arkadelphia—Myra Greer.

ILLINOIS.
Chicago—W. H. Jordan.
Chicago—W. H. Jordan.
Chicago—W. H. Jordan.
Chicago—W. H. Jordan.
Chicago—W. H. Jordan.
Chicago—W. H. Jordan.

INDIANA.
Indianapolis—W. H. Jordan.
Indianapolis—W. H. Jordan.
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THE DONALDSON LITHO. CO.
POSTERS AND LARGE EDITION PRINTERS

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WOOD BLOCK TYPE

BOOKLETS, PROGRAMMES, ALMANAC, COURIERS, HERALDS etc.

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\[ \frac{1}{2} \] ALL KINDS. ALL SIZES. ALL STYLES.

We have them in stock (ready-made) or we make special styles to order. Now is the time to write for samples. They are free. Order a Set. Look them over. Note their originality and superiority. Then send us your order.
THE GROWTH OF
THE GUNNING
CHICAGO POSTING
SERVICE.

is best illustrated by figures. Three months ago active operations were commenced on this
department. The work of up-building was delayed two weeks by the municipal authorities.
The story of its development is as follows:

First board built .......................................................... March 15th
Number boards now up (June 1st) .......................................... 412
Total number of running feet of space ..................................... 31,416
Present capacity—in sheets ................................................... 44,880
Amount of paper now posted—in sheets .................................. 35,904

And our Poster Bulletins are in Chicago—on Chicago's main streets and avenues,
not up alleys, or on unfrequented streets or in the outskirts. They give representative poster
prominence daily to Chicago's local and transient public.

In CIRCULATION AND ADVERTISING VALUE two hundred Poster Bulletins
are equal to four hundred stands posted in the old way. This can be logically demonstrated
to the seeker for poster knowledge. Therefore our Poster Service is already a factor entitled
to most careful thought before posting Chicago.

For utmost artistic effects and commercial values from your paper in Chicago place
a trial order on

GUNNING'S
POSTER
BULLETINS.

THE R. J. GUNNING CO., PROPRIETORS.
289 Wabash Avenue, Chicago.

"We back it with our reputation."

N. B.—"The Gunning System" of Painted Displays still affords the permanent
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HARKNESS BILL POWER.

New Bands. Zonotone the Best.

STOCKTON, CAL.

THE INTERNATIONAL ASSOCIATION OF DISTRIBUTORS

Will Assemble for their Annual Convention

AT THE EMERY HOTEL.

Cincinnati, On Tuesday Morning, July 18, 1899

For further information address W. H. STEINBRENNER, Sec'y, 519 Main St., Cincinnati, O.
No matter what other kinds of advertising you may prefer the remaining months of the year, now is the time to omit them and post bills instead; June, July, August, September and October, (and in most sections November, also) are the ideal months for billposting.

People are out and about; they see the posters because they can't help it; they don't see most other mediums, because they want to be out in the fresh air, enjoying themselves.

If you have no posters, and don't know what kind to get, I have the best poster artists in America to design it for you, and if I do your printing their services will cost you nothing.

For twelve thousand dollars ($12,000) I will design, engrave, lithograph and print, in brilliant colors, 5,000 Twenty-four-Sheet Posters, and post them throughout the leading cities of America for a guaranteed listed showing of one month, and any part of the service that is unsatisfactory will entitle you to a pro rata rebate. (If you don't want 5,000, I will make 50 or 100 or 1,000 for less money.)

I make more commercial posters, not including stock posters, than any other lithographer. I post more commercial posters than any other agency. I can save the advertiser money in many ways, but what is more to the point, I make his billposting pay him.

I also print Oil-Cloth and Muslin Signs with paint, making really a painted sign in every respect but cost. I make 500 or more, 30x60 inches in size, on oil-cloth, in red, white and blue, for 15c each; 40x60 inches, for 25c.

A Muslin Streamer, 15 feet long and 18 inches high, for 25c, is a very popular sign to hang in front of the dealers' stores.

$Sam W. Hoke,

Long-Distance —— Bill Poster. 255 Fifth Ave., (28th St.)

TELEPHONE:——— NEW YORK.